

THURSDAY STORE NEWS OF LANSBURGH & BRO.

Editorial

A question recently asked was, "What do men most crave in business?" Our answer is "responsibility!"

A man wants money, title, etc., but none of these satisfy unless there is RESPONSIBILITY connected with it. A man wants to feel that he is really WORTH something, and nothing is so conducive of that feeling as the knowledge that he is held to a strict accountability for this or that.

We believe the success of this store is due in large part to the fact that each section or department is run by a man or woman who is solely responsible for its success or failure.

Of course, there are general principles and rules which he or she must adhere to, but in nine cases out of ten he must solve the problems of his section ALONE!

Perhaps that is another reason why our employees are so happy and well satisfied. They are given responsibility.

Last January Bedwear Sale

All Blankets and Comforts now in stock are marked at very special prices. We wish to clear out all these odd lots before the end of the month. Qualities are of the best, and with prices so low it will pay to buy generously.



Fifth Floor—Lansburgh & Bro.

Join the Knitting Class

Mrs. Repasz has collected quite a few new ideas which she is anxious to show Washington women.

Instructions absolutely free. Third Floor—Lansburgh & Bro.

A Month-End Sale of

Auto and Steamer Rugs

Very radical reductions prevail, as we wish to clear our stocks by the end of the month.

\$35.00 Highest Grade Plush Robes, each.....	\$25.00	\$10.00 Plain Color Woven Auto Robes, each.....	\$8.45
\$25.00 High-Grade Plush Robes, each.....	\$20.00	\$7.00 Plain Color Woven Auto Robes, each.....	\$5.95
\$22.50 High-Grade Plush Robes, each.....	\$17.50	\$8.00 Steamer Rugs, fringed or hemmed, each.....	\$6.85
\$15.00 High-Grade Plush Robes, each.....	\$12.50	\$9.00 Steamer Rugs, fringed or hemmed, each.....	\$7.85
\$10.95 High-Grade Plush Robes, each.....	\$8.95		

Fifth Floor—Lansburgh & Bro.

Women's Black Boots, \$8 Pr.

A Popular Model for Spring Wear

Thursday White Goods Offerings

It is seldom we have special offerings from this section in the middle of the week. But these items were so good that we couldn't resist the temptation.

50c White Mercerized Poplin, 38c

A very fine quality and weight, with a permanent silk finish. Just the material wanted for skirts, waists, shirts, and especially adapted for Nurses' Uniforms. 27 inches wide.

50c Lingerie Plisse Crepe, 39c

Nice, fine, soft grade, in pink, light blue, Copen or white. For tomorrow at this special price. 31 inches wide. First Floor—Lansburgh & Bro.

Furniture Reupholstered

By Union Men In a Strictly Union Shop



which your work can be done. All orders given careful and prompt attention.

Window Shades Made to Order

Owing to the fact that we are under contract to furnish the District of Columbia with all window shades required for schools and municipal buildings, we carry the largest stock of shade cloth in the city. This material was bought over a year ago, and we are, therefore, in a position to furnish high-grade hand-made materials much below the general prices asked by other stores. Be sure and get our price before placing your order. Phone Franklin 7400 and our representative will gladly call and submit samples.

Fourth Floor—Lansburgh & Bro.

\$12.00 Blankets, \$8.55

Part-wool Khaki-color, Outdoor or Army Blanket, weight 5 pounds. Well suited for institutions or rough usage.

\$6.00 Blankets, \$4.85

Wool-finish Blankets of good weight. Both white and gray with blue or pink borders. Size 66 inches by 80 inches.

\$10 Blankets, \$7.95

Part-wool White Blankets, well made, with pink, blue or yellow borders. Sizes 76 by 84 inches, 72 by 82 inches, 70 by 80 inches and 60 by 80 inches.

\$7.00 Comforts, \$5.00

Bordered Satine Cotton-filled and Cambric Wool-filled Comforts, in a large variety of colorings and designs.

Prettier & Prettier Grow the New Hats

Such a statement appears to be almost a bromide, yet it is true, and there are really no words that express quite the same meaning.

The hats of all-straw are so Springlike that they instantly appeal to all women who wish to be just a bit ahead of the season.

Then the hats of straw and satin or straw and some other material appear especially suitable for between season wear.

Contrary to the past two seasons, bright colors appear to be most popular. Women appear anxious to get away from the drab shades of war.

A splendid showing at \$10.00. Second Floor—Lansburgh & Bro.

Warner's

C-o-r-s-e-t-s

At \$1.50

If you want a good, popular priced corset in a spring model we recommend the Warner's we now have at \$1.50.

Like all Warner Corsets, they are absolutely rustproof, and will give the utmost in wear.

See these at \$1.50.

Discontinued Models \$4 to \$6 Corsets At \$2.95 Each

This lot includes Nemo, American Lady, Warner's, La Grecque, Madam Irene and C-B, with medium or low bust and long hips. Sizes 22 to 36. Not all sizes in all styles.

Third Floor—Lansburgh & Bro.

Month-End Sale Dress Goods

Drastic Reductions offered on all our Dress Goods in order to clear out all odds before inventory.

All-Wool Tan Tweed, \$2.98

Radical reductions to close out. Full 54-inch width all-wool, in tan only. Worth \$4.50 on today's market. Nice for box coats and suits.

3.00 54-inch Cream Coating, Yard, \$1.98

Beautiful St. Moritz Swiss Cream Coating, suitable for children's unlined coats. Only a limited quantity. Full 54 inches wide.

4.50 Silk and Wool Coating Poplin, \$1.98

Extra heavy quality in the new henna and green. Just oddments, hence a limited quantity. Pure silk and wool. Worth \$4.50.

Third Floor—Lansburgh & Bro.

All-Wool Batiste, 69c

The wholesale cost on today's market is \$1.00. We have but one shade, a rich, ultra-stylish henna. This fine batiste is all wool.

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ASSERT PRESIDENT DISAPPROVES HUNS

German Papers Resent Non-Return of Colonies and League Stipulations.

By the Associated Press.

BERLIN, Tuesday, January 28.—President Wilson's speech of Saturday last before the peace congress contains the following sentence as transmitted to Berlin and here re-transmitted from the German press:

"The United States has a feeling that it could not take part in guaranteeing these European adjustments unless this guaranty included the permanent surveillance of the world peace by the associated nations of the world."

This sentence, together with the reported decision of the supreme council at Tuesday's session that the German colonies must not be given back to Germany, has disquieted some German circles. The Boursen Zeitung for instance says:

Kills Their Hopes.

"If President Wilson is correctly reported he confesses openly that he, like Premier Clemenceau and Lloyd George, does not desire Germany in the future community of nations as an equal and one equal but as a nation watched by overseers. . . . The President cannot wonder if people in Germany gradually begin to form the opinion that he hopes they placed in him are to be disappointed."

The socialist newspaper Vorwaerts, in commenting on the report regarding the division of the German colonies among the allied nations, says:

"The league of nations is making a lovely beginning! The decision of the western powers to take the German colonies for themselves is a sign of a spirit diametrically opposed to that proclaimed by President Wilson. It appears more and more that the intention of the western imperialists to leave to Mr. Wilson the merely musical and rhetorical phrases, but since America has not yet agreed to the pact we shall later see whether America can do anything except make speeches."

What They Refer To.

The official text of the passage in President Wilson's speech of Saturday alluded to in the foregoing, as transmitted from Paris Saturday night, reads as follows:

"The United States would feel that it could not take part in guaranteeing these European settlements unless that guarantee involved the continuous surveillance of the peace of the world by the associated nations of the world."

EXAMINE U-BOAT CHASERS.

Greek Naval Authorities Inspect American Vessels in Adriatic.

PARIS, January 9.—Greek naval authorities have been examining American submarine chasers which have been in the Adriatic sea, with a view to their purchase. The Greek navy already has two former American battleships and experts in the service favor a further augmentation of the fleet with the American craft.

A fleet of thirty-six chasers was sent to the Adriatic to cooperate with the cruisers Olympia and Birmingham and eight destroyers in carrying out America's part in the execution of the provisions of the armistice with Austria. The chasers are now at Malta for overhauling, but in the meantime the Greek government is making overtures for their purchase. The proposals may be entered, as the closure of the Greek navy is probable that there will be little further need of the chasers, which are particularly suited for navigation in shallow waters like those of the Greek archipelago.

Gen. Answeil Suggests Changes in System at Harvard Club

Dinner.

Retention in the Army of many of the officers obtained from civil life for the great war was suggested last night by Gen. S. T. Answeil, talking at the thirty-sixth annual dinner of the Harvard Club of Washington at Raucher's.

Gen. Answeil said the bringing in of these officers had added more of the human element to the Army and made for greater effectiveness in the fighting qualities of the men. In this connection he suggested a change in the system of education at West Point so as to bring in more of the human element. The present system, he intimated, comprising a complex of mathematics, physics and military tactics has had a tendency to make the recruit Army man a machine.

With the retention of much of the material obtained from civil life as officers in the Army and this change in the training at West Point, Gen. Answeil believed, much will have been done toward making the United States Army the strongest in the world.

"The future officers must not be machines, but human beings, and it is the officers of the Regular Army who do not profit by contact with the civilian of the future he will have missed the opportunity to make the American Army the greatest in the world," said Gen. Answeil.

"At West Point we were taught that 'system' was the all-important thing. We didn't have time to teach it to new officers, and as a result we had an Army of individuals working as a whole instead of as a machine. The old-time idea of what an Army should be."

The utilization of a great deal of the material that has been brought into the Army, and taking them into the regular establishment will do away with the machine idea, and it is the system we want to get away from if we want the Army to become indomitable."

Clifford H. Moore, professor of Latin at Harvard, who represented the faculty at the dinner, said the university officials had decided to put into operation a future military plan approved by the War Department. He said the faculty plans already had been made to introduce an artillery school in the university, and that he was granted every student who completes three-fourths of his course before entering the service.

Harvard, he said, had contributed as its quota to the great war 25,000 graduates, of whom 278 fell in battle. The university, he asserted, considered Col. Roosevelt among its graduates, who died in the war, and it has so honored him. His spirit, said the speaker, still lives with Harvard as a whole, and he was glad to see that the university was taking steps to honor him.

Lieut. John Gallis, assistant dean at Harvard and a former sergeant in the 1st Newfoundland Regiment of Gallipoli fame, told a graphic story of the British failure at the Dardanelles. Lieut. Gallis also was with the American Army at the Marne.

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ATTACK ON THE DISTRICT SENATOR REGISTERED

Citizens' Association Adopts Resolutions Excepting to Mr. Sherman's Criticism.

The North Capitol and Eckington Citizens' Association, at a meeting in the Emory School last night, adopted resolutions resenting the attack which Senator Sherman of Illinois made on the people of the District in the Senate a few days ago.

The action was taken following an address by W. B. Westlake, president of the Federation of Citizens' Associations, who referred to Mr. Sherman's speech.

"I don't know how you in this locality feel about the question of suffrage," said Mr. Westlake. "I don't believe any of us want to vote for a man who is so openly hostile to the rights of the citizen."

This sentence, together with the reported decision of the supreme council at Tuesday's session that the German colonies must not be given back to Germany, has disquieted some German circles. The Boursen Zeitung for instance says:

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CARD OF THANKS.

FINKSTON. I wish to express my sincere thanks and appreciation to relatives and friends for their sympathy, kindness and many beautiful floral tributes at the funeral of my beloved wife, NELLIE D. RICHARDS, who passed away on January 28, 1919, at 11 a.m.

BY HER HUSBAND, RICHARD F. FINKSTON.